

Sales

Virtual Meeting Rooms & your sales team

Traditionally, high purchase costs and the specialist skill sets and infrastructure needed to support and manage video, along with the scepticisms of the reliability of using video conferencing, has for too long discouraged wide scale adoption.

With UCi2i's video managed services and Virtual Meeting Rooms, we relieve you from those technical frustrations, costs and infrastructure needs, delivering an everyday, reliable, secure, supported and high definition video experience for all your sales team needs.

More face to face interaction is the means building closer business relationships and the opportunity to build rapport and trust with the customer or prospect. Close those deals faster whilst lowering costs and travel needs with video conferencing managed services from UCi2i.

Minimise the need for local and international travel, saving time, money and your carbon footprint.

Enjoy high definition, security and unlimited usage.

Increase collaboration, productivity and profitability.

Enjoy around the clock, global support - real people, speaking your language.

Form stronger customer relationships

First impressions are important, but keeping your relationships with customers fresh and frequent can be time consuming, and the expense of travel soon eats into your bottom line.

Dedicated sales team Virtual Meeting Rooms offer an all-in-one solution to increasing face to face, meaningful contact, without the technical headaches and high costs traditionally associated with video conferencing.

Understand your customers and clients better than ever before by being able to read the visual cues and the reactions that you simply cannot gauge from audio-only communications.

Secure, pin protected and end to end encrypted, Virtual Meeting Rooms offer an affordable and efficient way to hold multi-participant video calls with anyone, on any standards based video device.

BOYD and the mass adoption of tablets over PCs, means collaboration and mobility now go hand-in-hand with accessibility. Your Virtual Meeting Room can be accessed from anywhere in the world, so no matter where you find yourself, you're only one click away from the people that matter.

info@uci2i.com
www.UCi2i.com
@UCi2i



Trial UCi2i services for free for two weeks.

EMEA
e: free.trial@uci2i.com
t: +44 (0) 203 841 8555
a: 6 Mitre Passage
Greenwich Peninsula
London, SE10 0ER

Give your sales teams the power of Virtual Meeting Rooms today.

APAC
e: free.trial@uci2i.com
t: +852 3746 6000
a: 21/F, Wyler Centre Phase II
192-200 Tai Lin Pai Road
Kwai Chung, New Territories
Hong Kong

For closing that profitable deal. Wherever you are. UCi2i



Sales forecasting

Sales forecasts are critical, but sometimes a cumbersome part of running a sales team. The best way to assemble the information you need is in-person, but it often means your sales team tying up time and spending money to travel when they could be using that time and effort to be with customers closing more business.

Virtual Meeting Rooms give you face to face meetings with your sales team, prospects and customers instantly, so now you can collapse the sales cycle by conducting video meetings without the need to schedule. They have just one fixed-priced monthly subscription fee with all you can eat, unlimited usage - making it the affordable way to stay connected, wherever you are.

The high definition quality and instant desktop, application and content sharing, allow you to make faster decisions and collaborate productively - giving your sales team valuable time back to spend on the job in hand.

Teams that work together

It's important for your sales teams to have constant access and contact with all company departments to make sure they have the right expertise at their fingertips.

With dedicated sales team Virtual Meeting Rooms, they can pull together virtual teams quickly to assist in creating those important sales pitches, whilst leads are better qualified, resulting in your sales team spending more valuable time with prospects. Successful sales cycles become known, repeatable and a fundamental part of the business process.

Sales teams need to be current with new products, offers, features and promotions. Being able to skill-up your sales teams through virtual and border-less training throughout your business shortens your time to market, bringing the right people together for learning best practices, new concepts and staying motivated. Your globally dispersed sales teams can meet and collaborate anytime, creating an open and productive team culture for any type of organisation.



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